

Case Studies 2019

Commercial



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Case Studies 2019

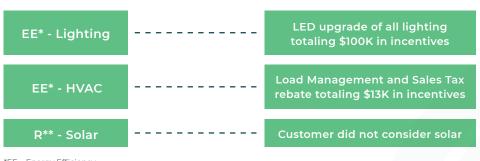
Industrial Building

Houston, Texas

m n his 25,000 square foot, existing building is owned and occupied by a confidential oil and gas customer. The property is over 20 years old and had not received an upgrade to its lighting systems in the past 10 years.

The owner engaged IncentiFind to identify all cost-saving incentives available for lighting and several HVAC upgrades as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to a reputable contractor for the installation and analysis.

Captured Incentives



*EE – Energy Efficiency **R – Renewables

Eligible Incentives

Project Cost: **CONFIDENTIAL** Cost-Savings From Incentives: \$113K VERIFY Report Fee: \$1,500

APPLY Services Fee: **25%** (contingency) Project Timeframe: 12 months













Case Studies 2019

Commercial Multifamily

Orange County, California

This 100,000 of existing is being retrofitted by a confidential large-scale developer with a focus on solar lacksquare and energy efficiency improvements. The building is 20+ years old; however, it does not have any official historic designations.

The developer engaged IncentiFind to identify all cost-saving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to tax and opportunity zone consultants.

Eligible Incentives

Captured Incentives



Community Solar utility program estimated at \$50k in incentives

On-bill financing program for energy efficiency improvements for \$100k

Project Cost: **CONFIDENTIAL** Cost-Savings From Incentives: (Starting at) **\$150K** VERIFY Report Fee: \$1,500

APPLY Services Fee: **25%** (contingency) Project Timeframe: 3 years













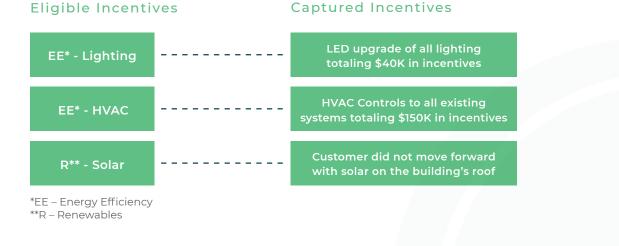
Case Studies 2019

Commercial Office

Houston, Texas

his 300,000 square foot, existing building is owned and occupied by a confidential oil and gas customer. f L The property is over 20 years old and had not received an upgrade to its mechanical, electrical, and plumbing systems during its lifetime.

As part of the oil and gas company's sustainability initiative, all real estate assets must achieve reductions in energy consumption and, if applicable, production of renewable energy. The owner engaged IncentiFind to identify all cost-saving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to a reputable contractor for the installation and analysis.



Project Cost: **\$690K** (lighting upgrade & HVAC controls) APPLY Services Fee: **25%** (contingency) Cost-Savings From Incentives: \$190K VERIFY Report Fee: \$1,500

Project Timeframe: 6 months











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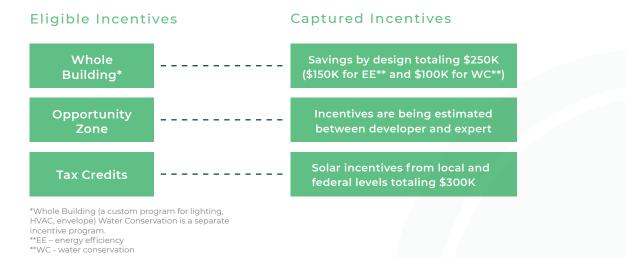
Case Studies 2019

Commercial **Multifamily**

Los Angeles, California

This new construction multifamily building (300 units) is being developed by a confidential large-scale f L developer. The majority of the building will be rental housing while the first floor will be retail space. The property is in an urban infill location and within an opportunity zone.

As part of the developer's sustainability initiative, all real estate assets must achieve LEED Platinum Certification and therefore, a high-level of energy and water efficiency as well as a renewable energy onsite generation. The developer engaged IncentiFind to identify all costsaving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to tax and opportunity zone consultants.



Project Cost: **CONFIDENTIAL** Cost-Savings From Incentives: (starting at) **\$550K** VERIFY Report Fee: \$1,500

APPLY Services Fee: **25%** (contingency) Project Timeframe: 3 years













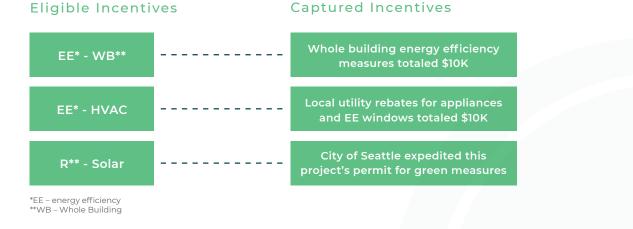
IncentiFind

Commercial Multifamily

Seattle, Washington

This 50,000 square foot multifamily building is to be constructed by a confidential developer. The property will have 25 units of rental apartments along with common spaces.

The developer typically builds to LEED standards and considered adding renewable energy to this project. The owner engaged IncentiFind to identify all cost-saving incentives available as well as our application fulfillment services to capture funding from the incentives. The project saved \$45,000 in incentives as well as shortened their project timeline by several months due to expedited permitting.



Project Cost: **CONFIDENTIAL** Cost-Savings From Incentives: \$45K (plus expedited permitting)

VERIFY Report Fee: \$1,500

APPLY Services Fee: **25%** (contingency) Project Timeframe: 2 years













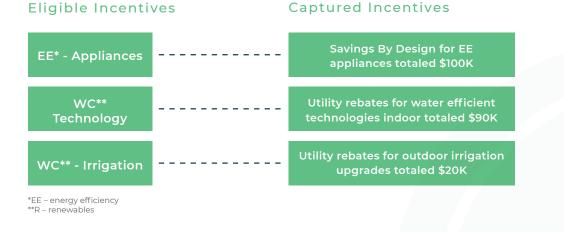
Commercial **Mixed-Use**

San Jose, California

IncentiFind

This 40,000 square foot, existing building is owned and occupied by a confidential retail business. The f L property is 15 years old and is undergoing a complete retrofit from office to mixed-use which includes retail.

Given that the project was undergoing a major use change and the majority of the interior would be gutted, the owner wanted to see what type of incentives were available for their project. In addition, they considered adding renewables as well as green stormwater infrastructure to the building. The owner engaged IncentiFind to identify all cost-saving incentives available. Further the owner leveraged IncentiFind's network of lenders to connect to a PACE capital provider to finance the project.



Project Cost: **CONFIDENTIAL** Cost-Savings From Incentives: \$210K VERIFY Report Fee: \$1,500

APPLY Services Fee: **25%** (contingency) Project Timeframe: 15 months







